

ARTICULATION AGREEMENT No. 9

This Articulation Agreement No. 9 (“**ART**”) is entered into, as of January 1, 2021 (“**Effective Date**”), between American Public University System, Inc. (“**APUS**”) and College of Southern Maryland (“**Institution**”) (individually a “**Party**” and collectively the “**Parties**”) to facilitate and define the terms of the transfer of Institution students who graduate with an Associate of Science degree in Business Administration: Technical Management at Institution to the Bachelor of Arts degree in Business at APUS. This ART is incorporated by reference into the Education Partnership Agreement entered into, as of November 1, 2019, between the Parties (“**EPA**”) (collectively with any other articulation agreements entered into between the Parties, the “**Agreement**”).

Institution and APUS agree to offer articulated programs through which students from Institution, pursuant to the terms of the Agreement, may transfer eligible credits earned for the Associate of Science degree in Business Administration: Technical Management at Institution toward the Bachelor of Arts degree in Business at APUS. In consideration of the promises and covenants herein, the parties agree as follows:

1. Students in and graduates of the Associate of Science degree in Business Administration: Technical Management at Institution that apply to APUS and satisfy all APUS admission requirements may be admitted to APUS (“**APUS Students**”). APUS Students will receive transfer credit for those specific Institution courses (each a “**Course**”) as set forth in the Transfer Guide Table, attached hereto as Appendix A.
2. The number of credits transferred may not exceed 90 credit hours, which contribute to the fulfillment of credit hours required for Bachelor of Arts degree in Business completion at APUS.
3. An Institution student must earn a grade of “C” (2.0 on a 4.0 scale) or better in each Institution course for which the student desires transfer credits from APUS.
4. The maximum number of credits that will be accepted by APUS toward degree requirements from non-direct classroom instruction (including CLEP, AP, and other nationally recognized standardized examination scores) is based on annually published national scores with recommended credits. Credit awarded for prior learning assessments (“**PLA**”) is not recognized by APUS without verification through the APUS PLA process.
5. As the Parties may mutually agree, students at Institution may begin taking courses in the Bachelor of Arts degree in Business program at APUS while they are completing their Associate of Science degree in Business Administration: Technical Management degree at Institution.
6. APUS will consider for financial assistance those students who complete the Associate of Science degree in Business Administration: Technical Management at Institution in accordance with then-applicable regulatory requirements and APUS policies.
7. The Parties will review Appendix A at least annually and either Party may notify the other Party at any time of necessary changes thereto. The Parties will work together to modify Appendix A accordingly, which modified table shall be incorporated herein and applied by the Parties.
8. This ART is effective as of the Effective Date identified above and will continue for three (3) years thereafter (the “**Term**”), and it shall renew automatically unless terminated earlier pursuant to this Section 8. Either Party may terminate this ART upon providing sixty (60) days written notice. Termination of this ART will not affect any APUS Student then currently enrolled in the Associate of Science degree in Business Administration: Technical Management program at Institution that is taking courses at APUS or has been accepted into the Bachelor of Arts degree in Business program at APUS. Notwithstanding anything herein to contrary, this ART shall terminate upon termination or expiration of the EPA.

IN WITNESS WHEREOF, the Parties have caused this ART to be signed by their authorized representatives on the date and year first written above.


Vernon Smith (Jan 21, 2021 18:22 EST)

Dr. Vernon C. Smith
Senior Vice President and Provost
American Public University System, Inc.


Mitchell Levy (Dec 30, 2020 16:07 EST)

Dr. Mitchell Levy
Interim Vice President of Academic Affairs
College of Southern Maryland

Dec 30, 2020

Appendix A
Transfer Guide Table
Articulation Agreement No. 9

| COLLEGE OF SOUTHERN MARYLAND (CSM) A.S. BUSINESS ADMINISTRATION: TECHNICAL MANAGEMENT TO AMERICAN PUBLIC UNIVERSITY SYSTEM (APUS) B.A. BUSINESS TRANSFER GUIDE | | | |
|--|---|-----------------|------------------------|
| APUS DEGREE REQUIREMENTS | CSM COURSES | CREDITS APPLIED | CREDITS NEEDED AT APUS |
| General Education Requirements (30 Credits Required) | | 30 | 0 |
| Communication: Writing, Oral, & Multimedia (COMM) (9 Credits Required) | | 9 | 0 |
| COMM120: Information and Digital Literacy <i>(Required)</i> | <i>Fulfilled by Gen Ed Block†</i> | 3 | |
| ENGL110: Making Writing Relevant <i>(Required)</i> | ENG 1010 Composition and Rhetoric | 3 | |
| ENGL225: Business Writing <i>(Required)</i> | BAD 1335 Applied Business Communications | 3 | |
| Arts & Humanities (ARHU) (6 Credits Required) | | 6 | 0 |
| APUS General Education ARHU Course Choice | CSM PHL 1150/1430 Option | 3 | |
| APUS General Education ARHU Course Choice | CSM Arts Option* | 3 | |
| History (HIST) (3 Credits Required) | | 3 | 0 |
| APUS General Education HIST Course Choice | <i>Fulfilled by Gen Ed Block†</i> | 3 | |
| Civics, Political & Social Sciences (SSPS) (6 Credits Required) | | 6 | 0 |
| ECON201 Microeconomics for Business or ECON202 Macroeconomics for Business <i>(Required)</i> | ECN 2020 Principles of Macroeconomics (APUS ECON201) | 3 | |
| APUS General Education SSPS Course Choice | CSM Social/Behavioral Science Option* | 3 | |
| Mathematics and Applied Reasoning (MAAR) (3 Credits Required) | | 3 | 0 |
| MATH110: College Algebra <i>(Required)</i> | CSM MTH 1560/1200 Option (APUS MATH225) | 3 | |
| Natural Sciences with Lab (NASC) (3 Credits Required) | | 3 | 0 |
| APUS General Education NASC Course Choice | SCE 1010 Scientific Method and the Modern World | 3 | |
| Credit used to fulfill General Education requirements† | | | |
| | <i>ENG 2050 Business and Technical Writing (APUS ENGL220)</i> | 3 | |
| | <i>CSM COM 1010/1650 Option</i> | 3 | |

| School of Business Electives (18 Credits Required) | | 9 | 9 |
|--|---|----|----|
| Students must select 18 semester hours of general elective credit from courses provided in the School of Business with the following courses prefixes: ACCT, ANLY, BUSN, DEFM, ECON, ENTR, FINC, HOSP, HRMT, MGMT, MKTG, RLMT, RTMG, and TLMT. The remaining electives may be selected from any courses that have not been used to fulfill Major requirements. | | | |
| | ACC 2020 Principles of Accounting II (APUS ACCT101) | 3 | |
| | ECN 2025 Principles of Macroeconomics (ECON202) | 3 | |
| | CSM BAD 2070/2130/2140/2200 Option* (APUS recommends BAD 2140) (APUS BUSN313) | 3 | |
| Electives (42 Credits Required) | | 10 | 32 |
| Choose any additional courses to meet degree requirements** | FYS 1010 First Year Seminar | 3 | |
| | ITS 1010 Computing and Information Technology | 3 | |
| | CSM Biological/Physical Sciences Option | 4 | |
| Major Requirements (27 Credits Required) | | 12 | 15 |
| MGMT101: Principles of Supervision | BAD 1210 Principles of Management (APUS MGMT310) | 3 | |
| BUSN100: Basics of Business | ECN 1015 Introduction to Business in a Market Economy | 3 | |
| ACCT105: Accounting for Non Accounting Majors | ACC 2010 Principles of Accounting I | 3 | |
| BUSN235: Personal Finance | | | 3 |
| MKTG201: Fundamentals of Marketing | | | 3 |
| MATH302: Statistics | MTH 1015 Introduction to Statistics (APUS MATH120) | 3 | |
| BUSN311: Law and Ethics in the Business Environment | | | 3 |
| FINC300: Foundations of Financial Management | | | 3 |
| BUSN410: Critical Thinking Strategies for Business Decisions | | | 3 |
| Final Program Requirement (3 Credits Required) | | 0 | 3 |
| BUSN499: Senior Seminar in Business Administration | MUST BE TAKEN AS FINAL COURSE | | 3 |
| 120 Credits Needed for Graduation | | 61 | 59 |
| <p><i>†Per APUS' General Education Block policy, students with a conferred Associate of Arts or Associate of Science degree from a regionally-accredited higher education institution will be awarded transfer credit for APUS' General Education requirements (excluding Required). As the amount of transfer credit may not exceed the sum of transferrable credit the student earned, the amount of transfer credit applicable to the Electives will be reduced by the sum of General Education Block credit awarded.</i></p> <p><i>*Credit variances in academic placement and credit award can occur based on student course selections and APUS' program requirements.</i></p> <p><i>**Any transferable course not used to fulfill General Education or Major/Concentration requirements may be taken. Please note remedial/developmental and vocational credit is not transferrable.</i></p> <p>Note: In order to transfer courses to APUS, the student must earn a grade of "C" or better.</p> | | | |






American Public University System Business Administration Technical Management to BA Business Articulation Agreement for Signature

Final Audit Report

2020-12-30

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|-----------------|--|
| Created: | 2020-12-30 |
| By: | Jacquelyn Rogers (jgrogers@csm.edu) |
| Status: | Signed |
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"American Public University System Business Administration Technical Management to BA Business Articulation Agreement for Signature" History

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1.1.2021 ART CSM AS Bus Admin_Tech Mgmt - signed to APUS BA Business 9

Final Audit Report

2021-01-04

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| By: | Shontae Patsaricas (spatsaricas@apus.edu) |
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