

## TRANSFER GUIDE

College of Southern Maryland Business Administration: Technical Management, Associate of Science 2015-2016 Catalog	SEM.	Argosy University (AU) Bachelor of Science in Business Administration 2014-2015 Catalog	SEM.
<b>FIRST SEMESTER</b>			
ACC-2010 – Principles of Accounting I	3	ACC201 Principles of Accounting (Core)	3
BAD-1335 – Applied Business Communications	3	General Education/Open Elective	3
ECN-1015 – Introduction to Business in a Market Economy	3	General Education/Open Elective	3
ENG-1010 – Composition and Rhetoric	3	ENG101 Composition I/General Education Communications Requirement	3
Humanities – <i>select from:</i> COM, ENG, HST, or PHL	3	General Education Humanities Requirement	3
<b>SECOND SEMESTER</b>			
ACC-2020 – Principles of Accounting II	3	ACC202 Principles of Management Accounting (Core)	3
BAD-1210 – Principles of Management	3	BUS/Open Elective	3
ECN-2020 – Principles of Microeconomics	3	ECO202 Microeconomics/General Education Social Sciences Requirement	3
ENG-2050 – Business and Technical Writing	3	General Education/Open Elective	3
Social/Behavioral Sciences ( <i>except ECN</i> )	3	General Education/Open Elective	3
<b>THIRD SEMESTER</b>			
BAD-2070 – Business Law I	3	BUS212 Business Law and Corporate Ethics (Core)	3
ECN-2025 – Principles of Macroeconomics	3	ECO201 Macroeconomics/General Education Social Sciences Requirement	3
ITS-1015 – The Information Age: Emerging Technologies	3	Open Elective	3
MTH-1115 – Applied College Algebra - Concepts and Models (3) or MTH-1120 – College Algebra (3) or MTH-1150 – Precalculus Algebra & Trigonometry (4) or MTH-1200 – Calculus I and Analytic Geometry (4) or MTH-1560 – Elementary Calculus (3)	3-4	General Education Mathematics Requirement	3-4
Biological/Physical Sciences	4	General Education Natural Sciences Requirement	4
<b>FOURTH SEMESTER</b>			
BAD-2960 – Business Capstone	1	BUS/Open Elective	1
MTH-2300 – Introduction to Statistics	3	General Education Mathematics Requirement (2-3) and General Education/Open Elective (0-1)	3
Arts – <i>select from:</i> ART, DAN, MUS or THE	3	General Education Humanities Requirement	3
COM-1010 – Basic Principles of Speech Communication or COM-1650 – Introduction to Public Speaking	3	General Education Communications Requirement	3
Biological/Physical Sciences	3	General Education Natural Sciences Requirement (2) and General Education/Open Elective (1)	3
Elective – <i>Recommended:</i> BAD-2610 – Principles of Marketing	3	MKT230 Principles of Marketing (Core)	3
<b>Minimum Credits Required</b>		<b>60</b>	
<b>ADDITIONAL RECOMMENDED ELECTIVES – <i>select from the following to maximize transfer credit:</i></b>			
COM-1250 – Introduction to Interpersonal Communication	3	COM180 Interpersonal Effectiveness/General Education Requirement	3
BAD-2700 – Human Resource Management*	3	MGT411 Human Resource Management/BUS Elective	3
ACC-2310 Auditing*	3	ACC415 Auditing/Accounting Concentration	3
ACC-2681 Business Finance*	3	FIN430 Corporate Finance/Finance Concentration	3

Remaining Bachelor of Science in Business Administration Degree Requirements	SEM.
<b>General Education</b>	
COM180 Interpersonal Effectiveness ( <i>fulfilled if COM-1250 is taken</i> )	0-3
ASP100 Skills for Success <i>or</i> General Education Elective <i>Waived with completion of associate's degree or a minimum of 60 transfer credits and 2.0 cumulative GPA – student must complete an additional 3 credit General Education course to satisfy the 42 credits of General Education requirement</i>	0-3
<b>Core</b>	
BUS320 21 <sup>st</sup> Century Leadership and Beyond	3

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MGT334 Data Driven Decision-Making			3
MGT416 Management Operations			3
FIN401 Financial Management			3
MGT402 Project Management			3
BUS470 Global Business Management			3
BUS499 Business Policy and Strategic Solutions			3
<b>Business Electives or Concentration Option</b>			
<i>Students are required to complete four business electives, or 12 credit hours. Students may select one of the optional concentrations that will be applied to this requirement or take any four business courses not listed as core requirements.</i>			
<i>(*Note: While the courses below may fulfill the requirement of completing elective credits, some of these courses may not meet the additional requirement of attaining 42 upper division credits. Students should select electives based on the total number of lower- and upper-division credits transferred to Argosy, and the remaining number of credits in each category.)</i>			
BUS423 Business Psychology			3
MGT411 Human Resource Management (waived* if BAD-2700 is taken)			0-3
<b>Accounting</b>		<b>Finance</b>	
ACC415 Auditing (waived* if ACC-2310 is taken)		ACC420 Capital Budgeting	
ACC418 Corporate Taxation		BUS434 International Finance Management	
ACC420 Capital Budgeting		FIN430 Corporate Finance (waived* if ACC-2681 is taken)	
BUS475 Strategic Cost Management		FIN434 Financial Decisions for Profit, People and the Planet	
<b>Healthcare Management</b>		<b>Human Resources</b>	
HCM401 Strategic Planning and Program Development		BUS435 Employment Law	
HCM402 Human Resource Management in Healthcare Systems		BUS436 International Human Resources Management	
HCM403 Quality Assurance in Healthcare Systems		MGT420 Compensation and Benefits	
HCM404 Healthcare Policy and Administration		MGT430 Training and Development	
<b>International Business</b>		<b>Marketing</b>	
BUS433 International Marketing		BUS365 Marketing, Sales and Channel Management	
BUS434 International Finance Management		BUS433 International Marketing	
BUS436 International Human Resources Management		MKT431 Consumer Behavior	
BUS438 Emerging Markets		MKT432 Marketing Research and Analysis	
<b>Organizational Management</b>			
BUS438 Emerging Markets			
MGT413 Managing Change			
MGT430 Training and Development			
MGT450 Cultural Diversity in the Workplace			
<b>Open Electives (minimum of 33 credits, determined on transfer credits above)</b>			
<b>Total Credit Hours Required to Complete Bachelor of Science in Business Administration at Argosy University</b>			<b>120</b>
<b>Transfer of Credit/Degree Requirements</b>			
<ul style="list-style-type: none"> <li>• Students may transfer a maximum of 72 lower division or 84 total semester credit hours</li> <li>• *Lower division courses (100-200 level) taken that are similar in content to Argosy required courses as determined by the appropriate Argosy office do not need to be retaken; however, the upper division (300-400 level) credit must be replaced with another upper division elective.</li> <li>• The following are requirements for the BSBA degree: <ul style="list-style-type: none"> <li>○ A minimum of 42 upper division credits</li> <li>○ Eleven business core courses or 33 credits</li> <li>○ Four business electives, or 12 credit hours OR one concentration of 12 credits</li> <li>○ Eleven courses, or 33 credits of Open Electives</li> </ul> </li> </ul>			

*This is not an articulation agreement, or a guarantee of credit, but a transfer tool. Full credit may be given for the courses listed above, provided that the grade for each course is a "C-" (2.0) or better. Courses in which grades below a "C-" (2.0) are earned are not automatically transferable. A determination of transferrable credit is subject to final approval by Argosy University. Students may transfer a maximum of 72 lower division (100-299) or 90 total semester credit hours for bachelor degree programs. Students are required to complete a minimum of 42 hours of upper division coursework prior to graduation from the University.  
Effective: May 2015 (2015-16 Catalog Year)*