

**College of Southern Maryland AS Business Administration  
to Excelsior College BS Business**
**Revision: July 2018**

This program plan outlines how students can transfer from the **College of Southern Maryland AS Business Administration** program to the **Excelsior College BS Business** program. Upon completion of the **AS Business Administration**, the following credits will apply for students enrolling in the **BS Business** program.

College of Southern Maryland Credits	Semester Hours	Excelsior College Requirements	Semester Hours
ACC2010: Principles of Accounting I	3	Financial Accounting Core	3
BAD1335: Applied Business Communications	3	Computers Core	3
ECN1015: Introduction to Business in a Market Economy	3	Social Sciences/History	3
ENG1010: Composition and Rhetoric	3	Written English	3
Elective*	3	Arts and Sciences	3
ACC2020: Principles of Accounting II	3	Managerial Accounting Core	3
ECN2020: Principles of Microeconomics	3	Microeconomics Core	3
ENG1020: Composition and Literature	3	Written English	3
Humanities (PHL1403: Business Ethics or PHL1400: Social Ethics recommended)	3	Ethics Core	3
MTH1560: Elementary Calculus OR MTH1200: Calculus I and Analytic Geometry	3 to 4	Mathematics	3 to 4
ECN2025: Principles of Macroeconomics	3	Macroeconomics Core	3
MTH2300: Introduction to Statistics	3	Statistics Core	3
Business Elective (BAD2070: Business Law recommended)	3	Business Law Core	3
Biological/Physical Sciences	4	Natural Sciences	4
Elective*	3	Arts and Sciences	3
COM1010: Basic Principles of Speech Comm OR COM1650: Introduction to Public Speaking	3	Communications Core	3
Biological/Physical Sciences	3	Arts and Sciences Elective	3
Social/behavioral sciences	3	Social Sciences	3
Elective*	5 to 6	Arts and Sciences Elective	5 to 6
<b>Total Credits Required for Associate</b>	<b>60 to 62</b>	<b>Total Credits Accepted From Associate</b>	<b>60 to 62</b>

\* Any CSM course numbered 1001 and above except ACC 1015: Fundamentals of Accounting Practice or MTH 1040

**Credits Beyond The Associate That Can Be Transferred OR Taken At Excelsior**

College of Southern Maryland Credits	Semester Hours	Excelsior College Requirements
Social / Behavioral Science / History Elective	3	Social Sciences / History
Humanities	3	Humanities
BAD2610: Principles of Marketing	3	Principles of Marketing Core
BAD1210: Principles of Management	3	Principles of Management Core
General Electives	8	Elective Credit Component
Business Electives	6	Business Electives
<b>Total Additional Credits</b>	<b>26</b>	

## Credits To Be Taken At Excelsior College \*

Excelsior College Requirements	Semester Hours
INL102: Information Literacy	1
BUS222: Business Communication	3
BUS431: Business Data Analysis	3
BUS311: Organizational Behavior	3
BUS350: Principles of Finance	3
BUS435: International Business	3
Concentration Electives (at least 9 credits must be upper level)	15
BUS499: Strategic Management Capstone* NOTE: Capstone must be taken at Excelsior	3
<b>Total Credits</b>	<b>34</b>

\* The above credits (with the exception of the **Capstone** course) may also be transferred in or taken at another 4-year regionally accredited institution.

Evaluation Summary	Semester Hours
Credits Accepted from Associate Degree	60
Additional Credits Beyond the Associate Degree	26
Credits from Excelsior *	34
<b>Total Credits Required for Bachelor's Degree</b>	<b>120</b>

\* Students are required to take a minimum of **12.00 credits** from Excelsior to qualify for partner pricing.

**NOTE: Excelsior College reviews every student individually and this guide is just a sample scenario. Actual requirements will be dependent on the courses a student transfers to Excelsior.**

## What are Arts and Sciences?

We offer the following definitions to help you make these determinations. Remember, however, that before you pay to take a course or examination you should always consult with your advisor to make sure that it will help meet your degree requirements.

### Humanities

Humanities subjects focus on developing knowledge and skills in critical reading, logical thought, and esthetic appreciation. Here are some subject areas typically classified as Humanities:

Art, Philosophy, Music, Foreign Language, Literature, Theater, Ethics, Speech, Religion, Communication

### Social Sciences and History

Social Sciences and History subjects focus on individuals and society and the processes individuals use to order their world. Here are some subject areas typically classified as Social Sciences and History

Psychology, Economics, Sociology, Geography, Political Science, History, Anthropology

### Natural Sciences and Mathematics

Natural Sciences and Mathematics subjects focus on understanding the natural world and problem-solving processes. Here are some subject areas typically classified as Natural Sciences and Mathematics.

Anatomy and Physiology, College Algebra, Microbiology, Calculus, Chemistry, Genetics, Biology, Physics

The publication *Using Exams to Complete your Excelsior College Degree* shows the classification of Excelsior College and other examinations in chart form. Each exam is listed under the requirement it satisfies. You can find this publication at [www.excelsior.edu](http://www.excelsior.edu).