

www.redstartcreative.com



welcome

Thank you for your interest in Redstart Creative.

Redstart Creative builds brands for non-profits and small businesses.

We help you by strengthening your messaging, brand and communications, both print and digital.

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Rebecca Teaff, Chief Executive Officer

Rebecca Teaff received her B.A. in Arts/Communications from Mary Baldwin College. The combined studies of design, marketing and communications are the basis of her belief that design is a natural method of communication. Great design not only looks good, but it clearly communicates to its audience.

In early 2009 Rebecca saw a great need among small businesses and non-profits to work with an experienced design company who understood their budget constraints. After asking the question, "Who could they work with?" she decided it would be her and she launched Redstart Creative later that year.

Rebecca founded her marketing company with the mission of creating clear communications for those who drive positive change in the world. (These are the people who make good things happen!)

Rebecca has a passion for good causes that matches her passion for design. Rebecca and her team create strategic solutions in print and digital for non-profits and small businesses.



PROFESSIONAL ORGANIZATIONS

- Association of Fundraising Professionals Maryland Chapter
- AIGA The Professional Association for Design
- Maryland Non-Profits

VOLUNTEER LEADERSHIP

Current

- Maryland Non-Profits Board of Directors
- Parish Council Church of the Nativity

Past

- Maryland Family Networking Marketing Committee
- Marketing Chair for Association of Fundraising Professionals (AFP)
 Maryland Founder & Past Coordinator of the B'more Creatives
 Mentoring Program
- Marketing Chair for NAWBO-BRC
- Marketing Chair for Mary Baldwin College Class
- Leadership Team

https://www.linkedin.com/in/rebeccateaff

Survey of the room:

- How many people are directly responsible for social content?
- How many people have a team of 1-2?
- How many have a team of more than 2?
- How many have access to a graphic designer?

- I. Why are Infographics Effective?
- II. Design Basics
- III. How to Design An Infographic
- IV. Questions

I. Why are Infographics Effective?

Infographics are all over our culture from newspapers to the web. Here is why they are so widespread and work so well.

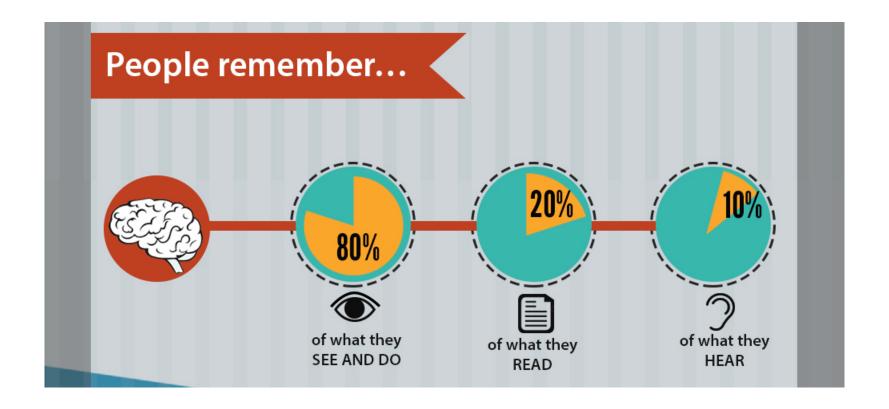
- They allow a lot of information to be communicated briefly and be easily absorbable.
 AKA our brains do a lot less work
- Visual content drives more engagement, conversation etc.
- Infographics convey the same amount of information in less space than a text article.
- An infographic is 30 times more likely to be read than a text article.

Keys to Effectiveness

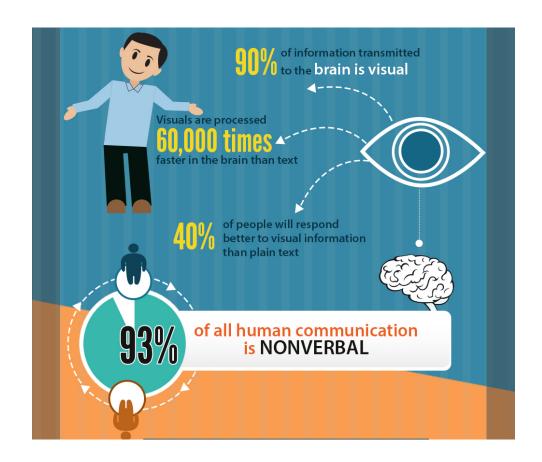
- impactful stats
- clean layout
- within brand identity

Statistics on Visuals in Digital Marketing

- **32%** of marketers say visual images are the most important form of content for their business, with blogging in second (27%).
- 80% of marketers use visual assets in their social media marketing. Video (63%), alone, has also surpassed blogging (60%) in usage as a social media marketing asset.
- Infographics can increase web traffic by up to 12%.
- Infographics have had the biggest increase in usage among B2B marketers in the last four years -- now at 65%.
- People following directions with text and illustrations do **323%** better than people following directions without illustrations.



Graphic from: https://www.marketdominationmedia.com/power-visual-content-infographi



Graphic from: https://www.marketdominationmedia.com/power-visual-content-infographic/

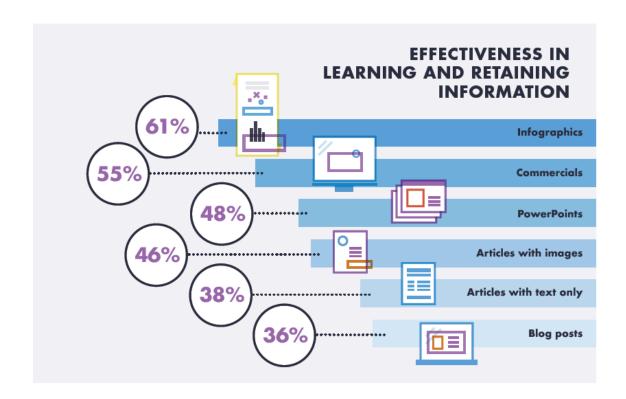
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Report on the State of Infographics

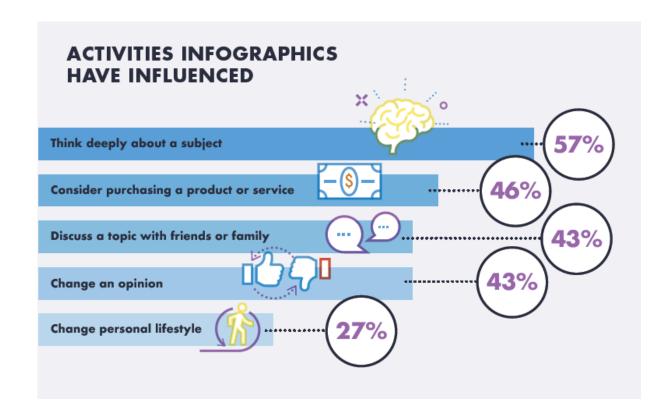


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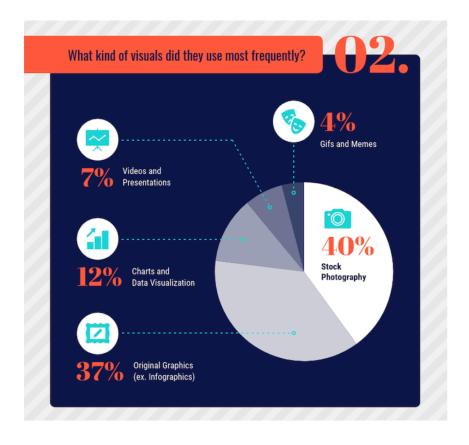
Graphic from: https://infographicworld.com/project/the-state-of-infographics-2017/



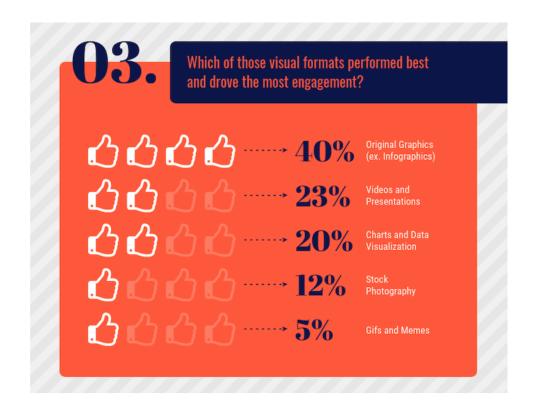
Graphic from: https://infographicworld.com/project/the-state-of-infographics-2017/



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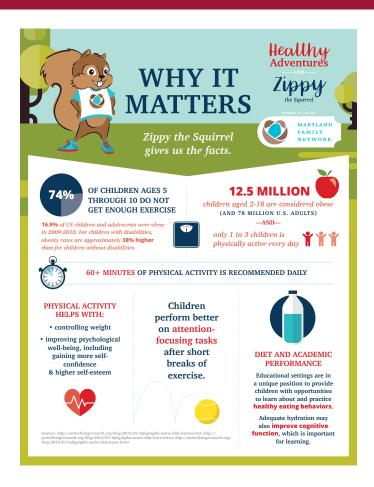


Graphic from: https://www.impactbnd.com/blog/14-visual-content-marketing-statistics-to-know-for-2019-infographic



 $Graphic\ from:\ https://www.impactbnd.com/blog/14-visual-content-marketing-statistics-to-know-for-2019-infographic$

SAMPLES







SAMPLES





children aged 2-18 are considered obese (AND 78 MILLION U.S. ADULTS)

—AND—

only 1 in 3 children is physically active every day





16.9% of US children and adolescents were obese in 2009-2010. For children with disabilities, obesity rates are approximately 38% higher than for children without disabilities.



SAMPLES

PHYSICAL ACTIVITY HELPS WITH:

- controlling weight
- improving psychological well-being, including gaining more selfconfidence
 k higher self-esteem



Children
perform better
on attentionfocusing tasks
after short
breaks of
exercise.



DIET AND ACADEMIC PERFORMANCE

Educational settings are in a unique position to provide children with opportunities to learn about and practice healthy eating behaviors.

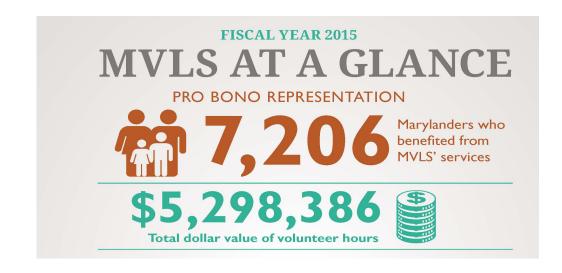
Adequate hydration may also **improve cognitive function**, which is important for learning.

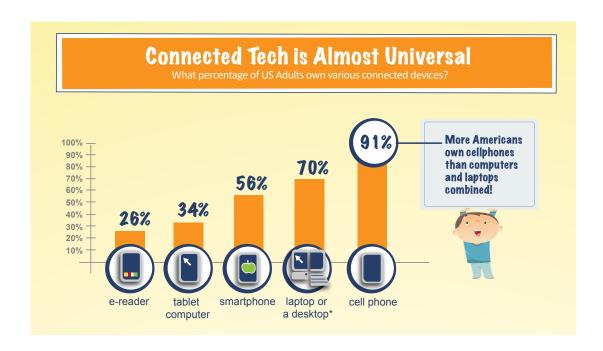


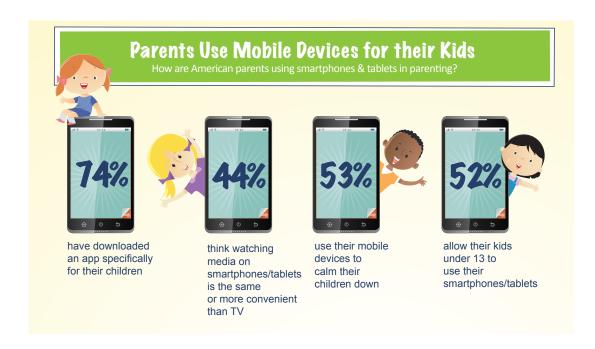
social-emotional milestones











II. Design Basics

#1 What do you want to say and who do you want to say it to?

- Who your audience is will determine how you will relay your message.
- Work for relevancy in your marketing messages. Does your message & design make sense to the audience?
- Find a trusted client or someone similar to your audience that does not know about what you are trying to communicate. Do they understand it? Is your message clear?

#2 Prioritize your information.

- Determine the most important information all the way down to the least.
- Lead your reader through the content with your design & placement.

Make a list and match up to the following categories:
 Headline - the most important content to
 communicate (draw the reader in with main details)
 Subhead - Further explanation of the headline
 (give them more info to entice to read further)
 Contact information - website, phone number etc.
 Body Copy - All the details and main content

Footnotes/Disclaimers - the fine print

Do's Don'ts of Design

Co-Presented by Rebecca Tealf of Redstart Creative and MyCity4Fercorn

Friday, April 16th
1:00pm - 2:30pm

Emerging Technology Center
2400 Boston Street
Baltimore, MD 21224

Please join us for this hands-on, working lunch.

Rebecca, Principal & Owner of Redstart Creative, will discuss the
Do's and Don'ts of good design and lead us through the exercise
of creating a simple, but eye-catching and effective word flyerefficiently and effectively.

Meet other dynamic business women, network, learn something
useful and be inspired.

Bring your ideas, your questions and your enthusiasm!

Space is limited Registration is required.
Register online: http://handsonty/shertunchapril/2010.eventbrite.com/
or for more information cail: 4013/279090.

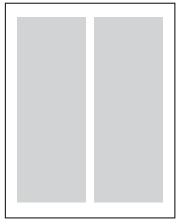
Complimentary for clients of MyCity4Feccorn & Redstart Oranive, \$15 registration fee otherwise.
Bring your own burch and enjoy water, caffee, lea and dessert as our guest.

MYCity4Fee.com*

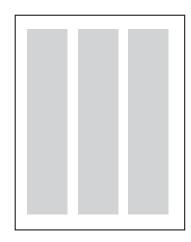
for those interested

#3 Keep your design clear and simple.

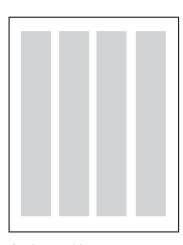
• Stick to a grid, decide 2-5 columns.



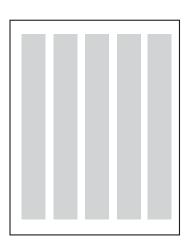




3 column grid



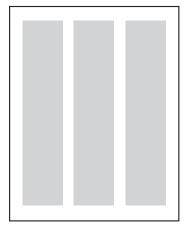
4 column grid



5 column grid

DESIGN BASICS

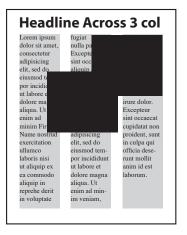
- When placing text and copy, place it within these grids.
- All layout elements should be within these imaginary guides.







good example



bad example





COMMITMENT





"Our Commerce team is focused on bringing worldclass products and services to you, our customer, helping you build your business and grow your profits, year after year. We appreciate and value your business as a true partner, and all of our team members strive to make Commerce your most valued supplier."

MALCOMB CORK- PRESIDENT

LOOK FOR US ON-LINE

Place and track your order on-line 24 hours a day. Get retail price label management, order acknowledgments, and monthly statements at www.commercecorp.com.

TRADE SHOWS

The largest and most complete lawn and garden trade shows in the industry are hosted by Commerce in Baltimore, Maryland and Grand Rapids, Michigan. We are the leading distributor for the best, nationally known manufacturers in the lawn and garden industry with outstanding terms and great deals. Commerce features many exclusive products available only to the independent trade.

HOLIDAY DECORATION

Our Good Tidings division has a 10,000 square foot, stateof-the-art showroom at our Baltimore, Maryland facility with our own brand of Good Tidings artificial trees, greens and electrical products for all of your seasonal needs.

GARDEN FURNITURE & ACCESSORIES

Commerce Global Sourcing searches the world for the newest products in furniture and garden decor. Unique designs, high quality materials, and consumer warranties help define our products as the best value found anywhere.

CUSTOM SEED BLENDS

The Commerce Seed division has the ability to custom blend bulk seed from our Midwest facility. Introduced in 2006, our Emerald Park Grass Seed offers our customers a high quality, exclusive, small package grass seed line with our 100% satisfaction guarantee.

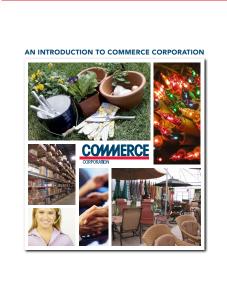
GROWING TO SERVE YOUR NEEDS

Our most recent acquisition of J. Mollema and Son defines Commerce Corporation as the most diverse and dominant supplier in the country. Our newest capabilities include a complete professional grower division and a professional turf care division.

BENEFITS

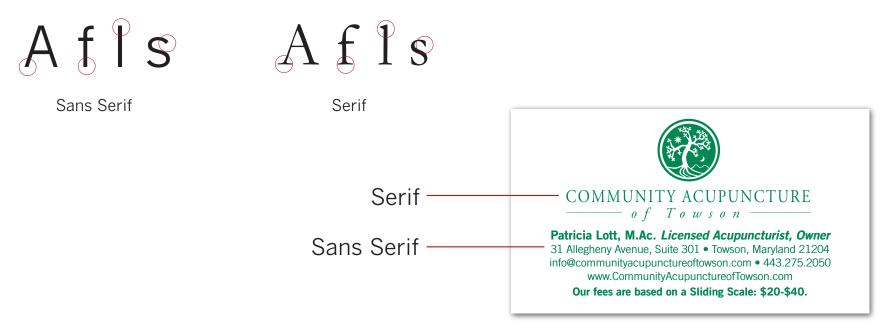
- Rapid delivery
- Our four state-ofthe-art distribution centers offer huge inventory
- High profit product offering
- Professional in-store service
- Long term relationship-building with our customers
- User-friendly computer technology
- Exclusive product offerings not found in discounters or box stores







 Use one to two fonts, three maximum. If you are using 3 the 3rd font should be used minimally. Usually a nice combination is a serif & san serif font. A script could be used sparingly as an accent.



• When choosing your fonts, keep in mind the mood of the piece, professional, casual, quirky?





ACCESSIBILITY

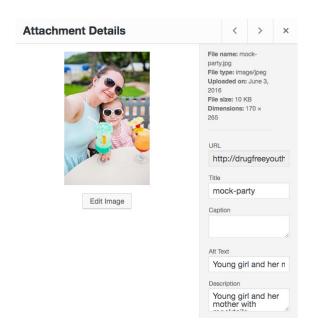
Quick Tips

Contrast - Make sure your colors have enough contrast for legibility.

Alt Tags - Alt tags should be listed on all images and animations.

Multimedia (video and audio files such as podcasts) -Provide captioning and transcripts of audio, and descriptions of video.

Hypertext links - Use text that makes sense when read out of context. For example, avoid "click here."



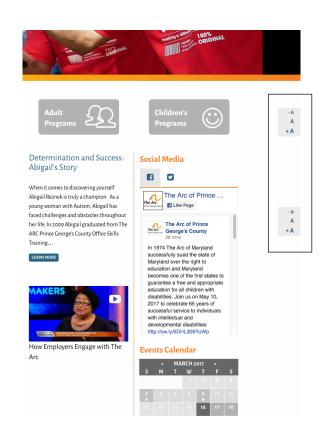
ACCESSIBILITY

Accessibility

Web accessibility means that people with disabilities can use the Web. More specifically, Web accessibility means that people with disabilities can perceive, understand, navigate, and interact with the Web, and that they can contribute to the Web.

Web accessibility encompasses all disabilities that affect access to the Web, including visual, auditory, physical, speech, cognitive, and neurological disabilities.

For a full list of the W3C Accessibility Standards please visit: http://www.w3.org/WAI/intro/people-use-web/principles



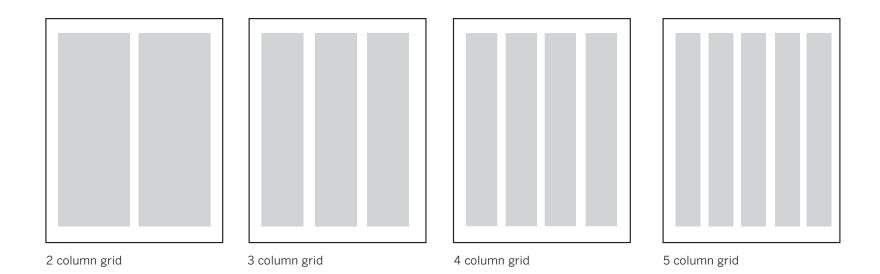
III. Design Your Infographic

STEP 1

Pull 3-5 key stats you want to share.

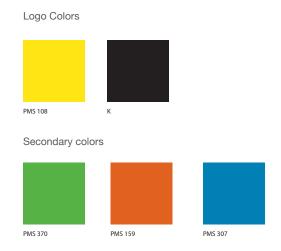
- Keep them brief phrases not sentences.
- Pull out main word or idea that can be used for graphic.

Pick a grid, 2, 3, 4 or 5 columns.



Pick a color scheme.

 This can be your brand colors, program colors and additional colors. Adobe Color is a great tool to help find colors: https://color.adobe.com/create/color-wheel



Select icons or graphics.

- This can be from a stock photo or icon site or your own computer.
 https://www.iconfinder.com or http://www.istockphoto.com
- If you can't find the right icon you can always pull out a word and give that a graphic treatment like larger and all caps.

MVLS CASES

2,067

CLOSED PRO BONO CASES

808 NUMBER OF LAWYERS WHO HELPED MVLS CLIENTS

Pick your fonts, stick to two max. One is enough if you vary type weigh and Uppercase and lowercase.



Start the layout.

- You can layout each stat as a single item or group in a larger info graphic. It is important that each stat reads as a its own unit while being part of the group.
- Determine where each stat will "live" in your grouping. Start with the first one and build around it.
- Each stat will need a focal point like a large icon or word that text is grouped around.
- You can use InDesign, Publisher or other online layout tools like www.canva.com or https://piktochart.com
- Venngage has a whole group of templates by type of infographic https://venngage.com/blog/9-types-of-infographic-template/

Questions?

Resources

On Infographics

https://blog.hubspot.com/marketing/visual-content-marketing-strategy#infographic

https://www.impactbnd.com/blog/14-visual-content-marketing-statistics-to-know-for-2019-infographic

https://infographicworld.com/project/the-state-of-infographics-2017/

http://www.marketdominationmedia.com/power-visual-content-infographic/

https://venngage.com/blog/9-types-of-infographic-template/

Creating Infographics

https://piktochart.com/

https://venngage.com/

https://color.adobe.com/create/color-wheel/

https://www.iconfinder.com/

http://www.istockphoto.com/

RESOURCES

Graphic Design Resources

http://creativecurio.com/graphic-design-glossary/

http://www.adigitaldreamer.com/2/graphicdesignglossary.htm

5 Dumb Design Mistakes That Crush Copy (And How to Fix Them)

http://ow.ly/174dSf

