



Transfer Admissions Guarantee Agreement

BETWEEN

Institut de Gestion Sociale (IGS),

A French non-profit association ruled by the law of July, 1st 1901

Having its registered office 1, Rue Jacques Bingen 75017 PARIS

SIREN: 312 495 096

Acting on behalf of

the American Business School of PARIS

French higher education establishment located at 12 Rue Alexandre Parodi, 75010 Paris,

AND

College of Southern Maryland

La Plata, Maryland, USA

This articulation agreement provides guidelines and establishes areas of responsibility to ensure that students who complete an Associate in Science in Business Administration degree at College of Southern Maryland (CSM) will transition effectively to the Bachelor of Business Administration (BBA) degree program at The American Business School of Paris (ABSParis), majoring in International Marketing, International Finance or International Business. Students who successfully complete the coursework identified in this agreement with a grade of C or better in each class and a minimum CSM cumulative GPA of 2.75 will be guaranteed admission into the third year courses of the BBA degree program. This agreement, formed in collaboration between College of Southern Maryland and the American Business School of Paris, is intended to prepare credible and effective business graduates. The implementation date for this agreement is May 31, 2019.

Terms of the Agreement

- Students who transfer to the American Business School of Paris must be well

advised at both institutions to ensure completion of all prerequisite and other degree requirements as outlined in this articulation agreement. Advising is the responsibility of designated CSM advisors and faculty members for the two years of the Associate of Science in Business Administration program, and the ABSParis advisors for the final years of the ABSParis program. Students must consult these designated advisors at both institutions to ensure that all requirements are met.

- Advising materials used in support of this agreement will be developed in collaboration between the two institutions.
- The intention of this articulation agreement is to create curricular alignment that supports students by creating an opportunity to earn the BBA at the American Business School of Paris after completion of the Associate of Science in Business Administration degree at College of Southern Maryland.
- Evaluation of courses for transfer credit will not be subject to the terms of this agreement for students who choose to pursue a degree other than the BBA. The transferability of courses may be determined on a course-by-course basis if the student does not earn an Associate of Science in Business degree as indicated in this agreement or does not continue at the American Business School of Paris in the BBA.
- Students will be accepted along the same requirements as outlined on the American Business School of Paris website for applying students. Transfer students must apply online <http://www.absparis.org/en/online-application/> , no later than May 31st for the fall semester and November 30th for the spring semester. Application fees will be waived. Once the application is received, a skype interview will be scheduled.

Transfer Option to the American Business School of Paris for College of Southern Maryland Students

Students who transfer into the third year of the BBA program having completed an Associate of Science in Business Administration degree from College of Southern Maryland, then will have to obtain an additional 60 semester credits to complete the BBA degree. This represents 19 courses including CMP (Career Management Program) seminars and an internship of 6 months. The 19 courses plus the 6 month internship can be completed over 2 years (3 semesters + one summer + 6 month internship). To obtain the BBA degree from The American Business School of Paris, a student must obtain 120 academic credits with a GPA of 2.5 out of 4.

A CSM transfer student to The American Business School will choose a major in International Marketing, International Finance or International Business. The student will then complete the necessary core business courses, and in their respective majors (core business courses, as well as mandatory courses for the different majors and the senior year, are listed in the School Rules & Regulations booklet), and complete the CMP (Career Management Program) seminars over the next two years

to obtain the 120 academic credits required to obtain the BBA degree from The American Business School of Paris.

In addition to the core business courses and the course pertaining to the majors which need to be completed, courses that are available at The American Business School and useful for CSM students studying in France are:

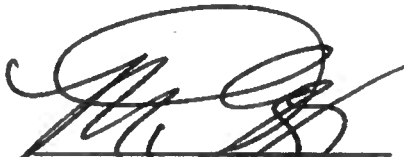
- French language courses – Elementary, Intermediate, Advanced levels
- French Civilization course – taught in English (history, politics, culture, current events, etc.)
- An intercultural studies course.

These classes are not included in the tuition fees listed on the website and may be subject to an additional charge.


Maintenance Statement

Every three years, faculty associated with the Associate of Science in Business Administration degree program at College of Southern Maryland and the BBA program at the American Business School of Paris will review the articulation agreement in order to assess its effectiveness, ensure the standards of each institution are met, and respond to student input.

This agreement shall become effective on the day when the principals of both institutions affix their signatures to this agreement.



Dr. Maureen Murphy
President

Dr. Fady Fadel
Dean
The American Business School of Paris

Dr. Eileen Abel
Vice President of Academic Affairs

Ms. Pascale Rus
Directrice Générale Exécutive
Association IGS

Date: June 3, 2019

Date: June 18, 2019



**College of Southern Maryland's Associate of Science in Business Administration to
American Business School of Paris's Bachelor of Business Administration
Transfer Guide**

- A minimum of 120 hours must be completed to earn the degree. Students can transfer in up to 61 credits
- An individual course may not be used to satisfy multiple requirements.

Students take at CSM:

Students take at ABSP:

First Semester	Foundation courses
ECN-1015- Introduction to Business in a Market Economy (3)	MGMT 110 Intercultural Studies (3)
FYS-1010 – First Year Seminar (3)	Core Business Courses
ENG-1010 – Composition and Rhetoric (3)	ACCT 211 Advanced Financial & Managerial Accounting (3)
SCE-1010 – Scientific Method and the Modern World (3)	BLAW 225 European & International Law (3)
Mathematics: MTH 1560 or MTH-1200 (3)	BUSI 410 Strategic Management (3)
Second Semester	BUSI 420 Entrepreneurship (3)
ACC-2010- Principles of Accounting I (3)	DSCI 310 Operations Management (3)
MTH-1015 – Introduction to Statistics (3)	MGMT 180 International Business (3)
ENG-1020- Composition & Literature (3)	MGMT 215 Functions of Management & Organizational Behavior (3)
PHIL 1430 Business Ethics (3)	MGMT 225 Human Resource Management (3)
BAD-1335 – Applied Business Communications (3)	MGMT 290 Project Management (3)
Third Semester	MKTG 240 Consumer Behavior (3)
ACC-2020 – Principles of Accounting II (3)	PHIL 290 Business Ethics (3)
ECN-2020 – Principles of Microeconomics (3)	BUSI 450 6 month Internship (3)
Business Electives: BAD-2070 Business Law (3)	8 courses toward the major (24)
Biological/ physical Sciences (4)	
Elective : BAD 2610 Principles of Marketing (3)	
Fourth Semester	
Communication COM-1010 or COM-1630 (3)	
ECN-2025 Principles of Macroeconomics (3)	
Social/ Behavioral Sciences:	
POL 220 International relations (3)	
Elective: Any French Class (3)	
Elective: ACC 2681 Business Finance (3)	
TOTAL CREDITS: 61	TOTAL CREDITS: 60

Transfer Admissions Guarantee agreement CSM-ABSParis

Tuition Fees 2019-2020

The American Business School of Paris

Tuition is shown in Euros. To convert to US Dollars, please visit www.Oanda.com

Program costs for 2 years (Fall, Spring, Summer, Fall + Spring internship) to earn 60 credits is:

Year one:

International student fees: € 550

Tuition per year (Fall, Spring): €9100

Additional credits (Summer) (3 classes, 9 credits): €2790*

TOTAL: €12440

Year two

Tuition per semester (Fall): €5295*

Additional credits (1 class, 3 credits): €930*

Spring Internship: (1 class, 3 credits)

TOTAL: €6225

If the internship is done in France, by law, it will be paid at least 574€ per month.

*Note: Tuition varies when registered less than a year (see below).

Tuition per year (up to 15 credits per semester): €9,100

Tuition per semester (up to 15 credits per semester): €5295

Tuition per course (3 credits): €930

