



Transfer Admissions Guarantee Agreement

BETWEEN

Institut de Gestion Sociale (IGS),

A French non-profit association ruled by the law of July, 1st 1901
Having its registered office 1, Rue Jacques Bingen 75017 PARIS
SIREN: 312 495 096

Acting on behalf of

the American Business School of PARIS

French higher education establishment located at 12 Rue Alexandre Parodi, 75010 Paris,

AND

College of Southern Maryland

La Plata, Maryland, USA

This articulation agreement provides guidelines and establishes areas of responsibility to ensure that students who complete an Associate in Science in Sport Management degree or an Associate in Science in Business Administration degree at College of Southern Maryland (CSM) will transition effectively to the Bachelor in Sports Management degree program at The American Business School of Paris (ABSParis). Students who successfully complete the coursework identified in this agreement with a grade of C or better in each class and a minimum CSM cumulative GPA of 2.75 will be guaranteed admission into the Bachelor in Sports Management program. This agreement, formed in collaboration between College of Southern Maryland and the American Business School of Paris, is intended to prepare credible and effective business graduates. The implementation date for this agreement is ----- 2020.

Terms of the Agreement

- Students who transfer to the American Business School of Paris must be well

advised at both institutions to ensure completion of all prerequisite and other degree requirements as outlined in this articulation agreement. Advising is the responsibility of designated CSM advisors and faculty members for the two years of the Associate of Science in Sport Management or in Business Administration program, and the ABSParis advisors for the final years of the ABSParis program. Students must consult these designated advisors at both institutions to ensure that all requirements are met.

- Advising materials used in support of this agreement will be developed in collaboration between the two institutions.
- The intention of this articulation agreement is to create curricular alignment that supports students by creating an opportunity to earn the Bachelor in Sports Management at the American Business School of Paris after completion of the AS in Sport Management degree or the AS in Business Administration degree at College of Southern Maryland.
- Evaluation of courses for transfer credit will not be subject to the terms of this agreement for students who choose to pursue a degree other than the Bachelor in Sports Management. The transferability of courses may be determined on a course-by-course basis if the student does not earn an AS in Sport Management degree or an AS in Business Administration degree as indicated in this agreement or does not continue at the American Business School of Paris in the Bachelor in Sports Management.
- Students will be accepted along the same requirements as outlined on the American Business School of Paris website for applying students. Transfer students must apply online <http://www.absparis.org/en/online-application/> , no later than May 31st for the fall semester and November 30th for the spring semester. Application fees will be waived. Once the application is received, a skype interview will be scheduled.

Transfer Option to the American Business School of Paris for College of Southern Maryland Students

To obtain the Bachelor in Sports Management from the American Business School of Paris, a student must obtain 92 credits with a GPA of 2.5 out of 4. A transfer student will be given transfer credits for the courses completed successfully at CSM which correspond to The American Business School requirements.

If a student receives the AS degree in Sport Management from CSM, then he/she will have to obtain an additional 50 semester credits to complete the Bachelor in Sports Management. This represents 15 courses, CMP (Career Management Program) seminars, the Business game and internships. The 15 courses plus the internships can be completed over 2 years (fall, spring, summer internship, fall + 6 month internship).

If a student receives the AS degree in Business Administration from CSM, then he/she will have to obtain an additional 56 semester credits to complete the Bachelor in Sports Management. This represents 17 courses, CMP (Career Management Program) seminars, the Business game and internships.

The 17 courses plus the internships can be completed over 2 years (fall, spring, summer internship, fall + 6 month internship).

In addition to the courses listed on the attached transfer guides, courses that are available at The American Business School and useful for CSM students studying in France are:

- French language courses – Elementary, Intermediate, Advanced levels
- French Civilization course – taught in English (history, politics, culture, current events, etc.)
- An intercultural studies course.

These classes are not included in the tuition fees listed on the website and may be subject to an additional charge.

Maintenance Statement

Every three years, faculty associated with the AS in Sport management degree and AS in Business Administration degree program at College of Southern Maryland and the Bachelor In Sports Management program at the American Business School of Paris will review the articulation agreement in order to assess its effectiveness, ensure the standards of each institution are met, and respond to student input.

This agreement shall become effective on the day when the principals of both institutions affix their signatures to this agreement.



Dr. Maureen Murphy

President



Fady Fadel (Sep 29, 2020 13:45 GMT+2)

Dr. Fady Fadel

Dean

The American Business School of Paris



Dr. Eileen Abel

Vice President of Academic Affairs



Pascale RUS (Sep 29, 2020 14:02 GMT+2)

Ms. Pascale Rus

Directrice Générale Exécutive

Association IGS

Date: Oct 1, 2020

Date: Sep 29, 2020



**College of Southern Maryland AS in Sport Management to
American Business School of Paris Bachelor in Sports Management
Transfer Guide**

- A minimum of 92 credits hours must be completed to earn the degree. Students can transfer up to 60 credit hours.
- An individual course may not be used to satisfy multiple requirements.

Students take at CSMD:

Students take at ABSP:

First Semester	Foundation courses (3)
ACC-2010 Principles of Accounting I (3)	MGMT 110 Intercultural Studies (3)
ECN-1200 Introduction to Economics (3)	Core Business Courses (15)
ENG-1010 – Composition and Rhetoric (3)	MKTG 130 Principles of Marketing (3)
WFS-1701 Personal Health and Fitness (3)	MKTG 240 Consumer Behavior (3)
WFS-1750 Introduction to Sport management (3)	MGMT 180 International Business (3)
Second Semester	MGMT 225 HR Management (3)
ENG-1020- Composition & Literature (3)	BUSI 410 Strategic Management (3)
PSY-1010 General Psychology (3)	Capstone Requirements (5)
WFS- 1400 Nutrition and Weight Management (2)	APCE 510 Business games (2)
Math elective MATH 1015 Introduction to Statistics (3)	BUS XXX Internship, Internship Report & Presentation (3)
Elective Biological-Physical Sciences (4)	Sports Management Courses (27)
Third Semester	COMM 285 Advanced Public Speaking (3)
BAD-1210 Principles of Management (3)	COMM 280 Journalism, New Media & Community Management (3)
COM- 1010 Basic Principles of Speech Communication (3)	MGMT 321 Logistics & Management of the Olympic Games (3)
WFS-1760 Introduction to Sport Psychology (3)	MKTG 325 Integrated marketing Communications (3)
WFS- 1770 Introduction to the Sociology of Sport (3)	MKTG 380 Personal Selling & Negotiation (3)
WFS- 1790 Wellness for a Diverse society (3)	COMM 285 Writing for the Media (3)
Fourth Semester	BLAW 321 Law & Ethics on the Olympic Games (3)
WFS-1775 introduction to Legal Issues of sports, Recreation and Leisure (3)	MGMT 390 Sports Agency and Representation (3)
WFS- 2000 Kinesiology: An introduction to the Field (3)	MGMT 410 The Business of European Football (3)
Elective Arts (3)	
Elective Humanities- any French class (3)	
Elective Biological physical sciences (3)	
TOTAL HOURS: 60	TOTAL HOURS: 50



College of Southern Maryland's AS in Business Administration to American Business School of Paris's Bachelor in Sports Management Transfer Guide

- A minimum of 92 credit hours must be completed to earn the degree. Students can transfer up to **61** credit hours.
- An individual course may not be used to satisfy multiple requirements.

Students take at CSMD:	Students take at ABSP:
First Semester	Foundation courses (6)
ECN-1015- Introduction to Business in a Market Economy (3)	MGMT110 Intercultural Studies (3)-
FYS-1010 – First Year Seminar (3)	COMP120 Computer Applications for Business (3)
ENG-1010 – Composition and Rhetoric (3)	Core Business Courses (12)
SCE-1010 – Scientific Method and the Modern World (3)	BLAW230 International Business Law (3)
Mathematics: MTH 1560 or MTH-1200 (3)	BUSI410 Strategic Management (3)
Second Semester	MGMT 180 International Business (3)
ACC-2010- Principles of Accounting I (3)	MKTG 240 Consumer Behavior (3)
MTH-1015 – Introduction to Statistics (3)	Capstone requirements (5)
ENG-1020- Composition & Literature (3)	APCE510 Business games (2)
Humanities – (3)	BUSI Internship, Internship report & presentation (3)
BAD-1335 – Applied Business Communications (3)	Sports management Courses (33)
Third Semester	BLAW321 Law & Ethics in the Olympic Games (3)
ACC-2020 – Principles of Accounting II (3)	COMM230 Theatre and Advanced Public Speaking (3)
ECN-2020 – Principles of Microeconomics (3)	COMM280 Journalism, New Media & Community Management (3)
Business Electives: BAD-2070 Business Law (3)	COMM285 Writing for the Media (3)
Biological/ physical Sciences (4)	MGMT190 Introduction to Sports Management (3)
Elective : BAD 1210 Principles of Management (3)	MGMT321 Logistics and Management of the Olympic Games (3)
Fourth Semester	MGMT390 Sport Agency and Representation (3)
Communication COM-1010 or COM-1650 (3)	MGMT410 The Business of European Football (3)
ECN-2025 Principles of Macroeconomics (3)	MKTG391 Sponsorship & Event Management (3)
Social/ Behavioral Sciences: SOC 1010 Introduction to Sociology (3)	MKTG321 Sports Marketing and Olympic Games (3)
Elective: BAD 2610: Principles of Marketing (3)	MKTG380 Personal Selling & Negotiation (3)
BAD 2700 Human Resource Management (3)	
TOTAL HOURS: 61	TOTAL HOURS: 56

Tuition Fees 2021-2022

The American Business School of Paris

Tuition is shown in Euros. To convert to US Dollars, please visit www.Oanda.com

Program costs for 3 semesters (Fall, Spring, Summer internship, Fall + Spring internship) to earn 50 credits is:

Year one:

Tuition per year (Fall, Spring): €9990, sport academy: €11000

Year two

Tuition per semester (Fall): €5295*

Program costs for 3 semesters (Fall, Spring, Summer internship, Fall + Spring internship) to earn 56 credits is:

Year one:

Tuition per year (Fall, Spring): €9990, sport academy: €11000

Additional course: €995

TOTAL: €10985, Sport academy: €11995

Year two

Tuition per semester (Fall): €5295*

Additional course: €995

TOTAL: €6290

If the spring internship is done in France, by law, it will be paid at least €600 per month.

*Note: Tuition varies when registered less than a year (see below).

Tuition per year (up to 15 credits per semester): €9,950

Tuition per semester (up to 15 credits per semester): €5295

Tuition per course (3 credits): €995







College of Southern Maryland & American Business School in Paris Sports Management Agreement for Signature

Final Audit Report

2020-10-01

Created:	2020-09-25
By:	Jacquelyn Rogers (jgrogers@csm.edu)
Status:	Signed
Transaction ID:	CBJCHBCAABAApPmZye8TQN7kSB8JWRfFtRadtOWmfokG

"College of Southern Maryland & American Business School in Paris Sports Management Agreement for Signature" History


-  Document created by Jacquelyn Rogers (jgrogers@csm.edu)
2020-09-25 - 3:35:31 PM GMT- IP address: 24.233.210.107
-  Document emailed to Fady Fadel (ffadel@groupe-igs.fr) for signature
2020-09-25 - 3:36:42 PM GMT
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2020-09-25 - 3:36:42 PM GMT
-  Document emailed to Maureen Murphy (mmurphy@csm.edu) for signature
2020-09-25 - 3:36:42 PM GMT
-  Email viewed by Pascale RUS (prus@groupe-igs.fr)
2020-09-25 - 3:36:59 PM GMT- IP address: 86.198.73.215
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2020-09-25 - 3:48:23 PM GMT- IP address: 69.251.106.79
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2020-09-25 - 3:48:25 PM GMT- IP address: 77.204.147.164
-  Document e-signed by Maureen Murphy (mmurphy@csm.edu)
Signature Date: 2020-09-25 - 3:48:33 PM GMT - Time Source: server- IP address: 69.251.106.79

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Signature Date: 2020-09-29 - 11:45:57 AM GMT - Time Source: server- IP address: 46.218.57.36

 Document e-signed by Pascale RUS (prus@groupe-igs.fr)

Signature Date: 2020-09-29 - 12:02:09 PM GMT - Time Source: server- IP address: 46.218.57.36

 Email viewed by Eileen Abel (edabel@csmd.edu)

2020-10-01 - 1:17:23 PM GMT- IP address: 74.96.211.129

 Document e-signed by Eileen Abel (edabel@csmd.edu)

Signature Date: 2020-10-01 - 1:18:12 PM GMT - Time Source: server- IP address: 74.96.211.129

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2020-10-01 - 1:18:12 PM GMT