



Transfer Admissions Guarantee Agreement

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BETWEEN

Institut de Gestion Sociale (IGS),

A French non-profit association ruled by the law of July, 1st 1901
Having its registered office 1, Rue Jacques Bingen 75017 PARIS
SIREN: 312 495 096

Acting on behalf of

the American Business School of PARIS

French higher education establishment located at 12 Rue Alexandre Parodi, 75010 Paris,

AND

College of Southern Maryland

La Plata, Maryland, USA

This articulation agreement provides guidelines and establishes areas of responsibility to ensure that students who complete an Associate in Science in Sport Management degree or an Associate in Science in Business Administration degree at College of Southern Maryland (CSM) will transition effectively to the Bachelor in Sports Management degree program at The American Business School of Paris (ABSParis). Students who successfully complete the coursework identified in this agreement with a grade of C or better in each class and a minimum CSM cumulative GPA of 2.75 will be guaranteed admission into the Bachelor in Sports Management program. This agreement, formed in collaboration between College of Southern Maryland and the American Business School of Paris, is intended to prepare credible and effective business graduates. The implementation date for this agreement is August 1, 2022.

Terms of the Agreement

- Students who transfer to the American Business School of Paris must be well advised at both institutions to ensure completion of all prerequisite and other degree requirements as outlined in this articulation agreement. Advising is the responsibility of designated CSM advisors and faculty members for the two years of the Associate

of Science in Sport Management or in Business Administration program, and the ABSParis advisors for the final years of the ABSParis program. Students must consult these designated advisors at both institutions to ensure that all requirements are met.

- Advising materials used in support of this agreement will be developed in collaboration between the two institutions.
- The intention of this articulation agreement is to create curricular alignment that supports students by creating an opportunity to earn the Bachelor in Sports Management at the American Business School of Paris after completion of the AS in Sport Management degree or the AS in Business Administration degree at College of Southern Maryland.
- Evaluation of courses for transfer credit will not be subject to the terms of this agreement for students who choose to pursue a degree other than the Bachelor in Sports Management. The transferability of courses may be determined on a course-by-course basis if the student does not earn an AS in Sport Management degree or an AS in Business Administration degree as indicated in this agreement or does not continue at the American Business School of Paris in the Bachelor in Sports Management.
- Students will be accepted along the same requirements as outlined on the American Business School of Paris website for applying students. Transfer students must apply online <http://www.absparis.org/en/online-application/> , no later than May 31st for the fall semester and November 30th for the spring semester. Application fees will be waived. Once the application is received, a skype interview will be scheduled.

Transfer Option to the American Business School of Paris for College of Southern Maryland Students

To obtain the Bachelor in Sports Management from the American Business School of Paris, a student must obtain 92 credits with a GPA of 2.5 out of 4. A transfer student will be given transfer credits for the courses completed successfully at CSM which correspond to The American Business School requirements.

If a student receives the AS degree in Sport Management from CSM, then he/she will have to obtain an additional 60 semester credits to complete the Bachelor in Sports Management. This represents 18 courses, CMP (Career Management Program) seminars, the Business game and internships. The 18 courses plus the internships and the Business Game can be completed over 2 years (fall, spring, summer internship, fall + 6 month internship).

If a student receives the AS degree in Business Administration from CSM, then he/she will have to obtain an additional 60 semester credits to complete the Bachelor

in Sports Management. This represents 18 courses, CMP (Career Management Program) seminars, the Business game and internships. The 19 courses plus the internships and the Business game can be completed over 2 years (fall, spring, summer internship, fall + 6 month internship).

In addition to the courses listed on the attached transfer guides, courses that are available at The American Business School and useful for CSM students studying in France are:

- French language courses – Elementary, Intermediate, Advanced levels
- French Civilization course – taught in English (history, politics, culture, current events, etc.)
- An intercultural studies course.

These classes are not included in the tuition fees listed on the website and may be subject to an additional charge.

Maintenance Statement

Every three years, faculty associated with the AS in Sport management degree and AS in Business Administration degree program at College of Southern Maryland and the Bachelor In Sports Management program at the American Business School of Paris will review the articulation agreement in order to assess its effectiveness, ensure the standards of each institution are met, and respond to student input.

This agreement shall become effective on the day when the principals of both institutions affix their signatures to this agreement.



Dr. Maureen Murphy
President



Dr. Fady Fadel
Dean
The American Business School of Paris



Dr. Rodney Redmond
Provost & Vice President of Learning



Mr. Stéphane de Miollis
Directeur Général Exécutif
Association IGS

Date:

17/05/2022

Date:

13/05/2022



**College of Southern Maryland AS in Sport
Management to American Business School of Paris
Bachelor in Sports Management Transfer Guide**

- A minimum of 96 credit hours must be completed to earn the degree. Students can transfer up to **60** credit hours.
- An individual course may not be used to satisfy multiple requirements.

Students take at CSMD:

Students take at ABSP:

First Semester	Foundation courses (3)
ACC-2010 Principles of Accounting I (3)	COMP120 Computer Applications for Business (3)
ECN-1200 Introduction to Economics (3)	Core Business Courses (18)
ENG-1010 – Composition and Rhetoric (3)	MKTG130 Principles of Marketing (3)
WFS-1701 Personal Health and Fitness (3)	BUSI420 Entrepreneurship (3)
WFS-1750 Introduction to Sport management (3)	MGMT310 Project Management (3)
Second Semester	MGMT180 International Business (3)
ENG-1020- Composition & Literature (3)	MGMT225 Human Resources Management (3)
PSY-1010 General Psychology (3)	MKTG 240 Consumer Behavior (3)
WFS- 1401 Nutrition and Health Management (3)	Capstone requirements (6)
Math elective MATH 1015 Introduction to Statistics (3)	APCE510 Business games (3)
Elective Biological-Physical Sciences (4)	BUSI 350 Internship, Internship report & presentation (3)
Third Semester	Sports management Courses (33)
BAD-1210 Principles of Management (3)	BLAW321 Law & Ethics in the Olympic Games or BLAW 322 Law & Ethics in the Sport Industry (3)
COM- 1010 Basic Principles of Speech Communication (3)	COMP311 eCommerce & eBusiness (3)
WFS-1760 Introduction to Sport Psychology (3)	COMM285 Writing for Sports Media (3)
WFS- 1770 Introduction to the Sociology of Sport (3)	MGMT290 Advanced Sports Management (3)
WFS- 1790 Wellness for a Diverse society (3)	MGMT321 Logistics and Management of the Olympic Games & Mega Sports Events (3)
Fourth Semester	MGMT390 Sport Agency and Representation (3)
WFS-1775 introduction to Legal Issues of sports, Recreation and Leisure (3)	MGMT412 The Business of Professional Sports in Europe or MGMT411 The Business of Professional Football (3)
WFS- 2000 Kinesiology: An introduction to the Field (3)	MKTG391 Sponsorship & Event Management (3)
Elective (2)	MKTG401 Creating & Developing Sport Brands (3)
Humanities – French or Other Language Course (3)	MKTG380 Personal Selling & Negotiation (3)
Elective Biological physical sciences (3)	MKTG385 Advanced Relationship Management (3)
TOTAL HOURS: 60	TOTAL HOURS: 60



**College of Southern Maryland's AS in Business Administration to
American Business School of Paris's Bachelor in Sports Management
Transfer Guide**

- A minimum of 96 credit hours must be completed to earn the degree. Students can transfer up to 62 credit hours.
- An individual course may not be used to satisfy multiple requirements.

Students take at CSMD:

Students take at ABSParis:

First Semester	Foundation courses (6)
BAD-1015- Introduction to Business (3) (previously ECN-1015)	SOCG100 Intercultural Studies (3)
FYS-1010 – First Year Seminar (3)	COMP120 Computer Applications for Business (3)
ENG-1010 – Composition and Rhetoric (3)	Core Business Courses (12)
SCE-1010 – Scientific Method and the Modern World (3)	BUSI420 Entrepreneurship (3)
Mathematics: MTH 1560 (3) or MTH-1200 (4)	MGMT310 Project Management (3)
Second Semester	MGMT180 International Business (3)
ACC-2010- Principles of Accounting I (3)	MKTG 240 Consumer Behavior (3)
MTH-1015 – Introduction to Statistics (3)	Capstone requirements (6)
ENG-1020- Composition & Literature (3)	APCE510 Business games (3)
Humanities – PHL-1150 Cyber Ethics (3) or PHL-1430 Business Ethics (3)	BUSI 350 Internship, Internship report & presentation (3)
BAD-1335 – Applied Business Communications (3)	Sports management Courses (36)
Third Semester	BLAW321 Law & Ethics in the Olympic Games or BLAW 322 Law & Ethics in the Sport Industry (3)
ACC-2020 – Principles of Accounting II (3)	COMP311 eCommerce & eBusiness (3)
ECN-2020 – Principles of Microeconomics (3)	COMM285 Writing for Sports Media (3)
Business Electives: BAD-2070 Business Law (3)	MGM190 Introduction to Sports Management (3)
Biological/ physical Sciences (4)	MGMT290 Advanced Sports Management (3)
Elective : BAD 1210 Principles of Management (3)	MGMT321 Logistics and Management of the Olympic Games & Mega Sports Events (3)
Fourth Semester	MGMT390 Sport Agency and Representation (3)
Communication COM-1010 or COM-1650 (3)	MGMT412 The Business of Professional Sports in Europe or MGMT411 The Business of Professional Football (3)
ECN-2025 Principles of Macroeconomics (3)	MKTG391 Sponsorship & Event Management (3)
Social/ Behavioral Sciences:	MKTG401 Creating & Developing Sport Brands (3)
SOC 1010 Introduction to Sociology (3)	
Elective: BAD 2610: Principles of Marketing (3)	MKTG380 Personal Selling & Negotiation (3)
Elective: BAD 2700 Human Resource Management (3)	MKTG385 Advanced Relationship Management (3)
TOTAL HOURS: 61-62	TOTAL HOURS: 60

Tuition Fees 2022-2023

The American Business School of Paris

Tuition is shown in Euros. To convert to US Dollars, please visit www.Oanda.com

Program costs for 3 semesters, 6 courses per semester (Fall, Spring, Fall + Spring internship) to earn 60 credits is:

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Year one:

Tuition per year (Fall, Spring): €10100,

Additional course: €1025*2

TOTAL: €12150

Year two

Tuition per semester (Fall): €5295*

Additional course: €1025

TOTAL: €6320

If the spring internship is done in France, by law, it will be paid at least €600 per month.

*Note: Tuition varies when registered less than a year (see below).

Tuition per year (up to 15 credits per semester): €10100

Tuition per semester (up to 15 credits per semester): €5295

Tuition per course (3 credits): €1025